



February 1, 2018

Dear Member,

We have reached the halfway point of a particularly stressful winter while also facing falling milk prices. Farm families are incredibly resilient, but some members may want to take advantage of helpful programs where they can talk with experts about work and financial stress, depression and anxiety, grief counseling, substance abuse and family relationship issues.

In response to these challenges being experienced by members running their farms in the current environment, **Agri-Mark is in the process of implementing a free, comprehensive member assistance program.** Until we have our service up and running, we have listed below the contact information for similar programs and hotlines that are currently offered at no charge that you may find helpful.

In New York State: Farm Net - they have farm training programs plus mental health support. <https://www.nyfarmnet.org/>. For assistance, call 1-800-547-3276. Another one that may be of service is the **New York State Ag Mediation program**. They can help find potential solutions with debt issues, business planning, loan restructuring and the like. It isn't the emotional service that FarmNet provides, but it is a resource. Here is a link: <http://nysamp.com/>

In Vermont: Farm First is available 24/7 by calling 877-493-6216 or online at www.farmfirst.org (password: farm). They offer a variety of services such as Mental Health: Stress, Anxiety, Depression, Financial, Legal, Workplace Stress, and more.

In Maine: Crisis Help is available 24 Hours a Day, 7 Days a Week. If you are concerned about yourself or about somebody else, please call the Maine Crisis Hotline, 1-888-568-1112. If you are not in Maine, please call the National Suicide Prevention Lifeline 1-800-273-TALK (8255).

In Massachusetts: Go to suicide.org for more information about the many services available throughout the state. The Samaritans also have a Statewide Helpline: (877) 870-4673.

In Connecticut: There is a lot of great information on the state web site at the Department of Mental Health and Addiction Services: <http://www.ct.gov/dmhas/cwp/view.asp?q=378578>.

All States:

There is also the nonprofit suicide prevention hotline, that is available in all states. Suicide prevention hotline: 1-800-273-8255. <https://suicidepreventionlifeline.org/> The National Suicide Prevention Lifeline is a national network of local crisis centers that provides free and confidential emotional support to people in suicidal crisis or emotional distress 24 hours a day, 7 days a week. They are committed to improving crisis services and advancing suicide prevention by empowering individuals.

In other news, this week the Agri-Mark Board of Directors held their annual voting for officers. Director Neal Rea, was voted Chairman; James Jacquier, Vice Chair; Mike Barnes, Treasurer; and Blake Gendebien, Secretary. Director Bill Harrigan was voted to join with these other Board members to form Agri-Mark's Executive Committee.

(over please)



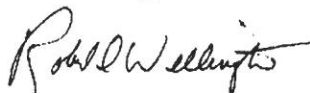
Owned by the farm families of Agri-Mark who provide their farm fresh milk to their award-winning brands.

agrimark.coop | cabotcheese.coop | mccadam.coop

If you have a resolution you want to be considered, please submit it to your Resolutions Committee person. The next Resolutions Committee meeting is February 11th. Also, the Actions Taken by Agri-Mark on last year's resolutions are on the Agri-Mark web site – www.agrimark.net.

Members should feel free to contact me at any time if I can help in any way. My direct line is 978-552-5540 and my email is rwellington@agrimark.net.

Sincerely,



Robert D. Wellington
Senior V.P. of Economics,
Communications & Legislative Affairs

NORTHEAST MILK PRICE FORECASTS, 2017-2018

January 29, 2018



2017	COMPONENT PRICES PER POUND			BOSTON PPD/cwt.	BOSTON BLEND PRICE @3.5 bf	CLASS PRICES				Class III Futures	MPP Margin*
	BUTTER		OTHER			I	II	III	IV		
	FAT	PROTEIN	SOLIDS								
JAN	\$2.525	\$2.177	\$0.250	\$1.44	\$18.21	\$20.70	\$16.36	\$16.77	\$16.19	\$16.77	\$10.72
FEB	\$2.427	\$2.235	\$0.299	\$0.89	\$17.77	\$19.98	\$16.52	\$16.88	\$15.59	\$16.88	\$10.72
MAR	\$2.418	\$1.820	\$0.335	\$1.49	\$17.30	\$20.15	\$16.21	\$15.81	\$14.32	\$15.81	\$9.03
APR	\$2.355	\$1.696	\$0.335	\$1.17	\$16.39	\$19.30	\$14.81	\$15.22	\$14.01	\$15.22	\$9.03
MAY	\$2.413	\$1.772	\$0.320	\$0.94	\$16.51	\$18.45	\$14.84	\$15.57	\$14.49	\$15.57	\$8.91
JUN	\$2.707	\$1.755	\$0.301	\$1.09	\$17.53	\$18.56	\$16.15	\$16.44	\$15.89	\$16.44	\$8.91
JUL	\$2.946	\$1.225	\$0.260	\$2.56	\$18.01	\$19.84	\$17.48	\$15.45	\$16.60	\$15.45	\$9.75
AUG	\$3.011	\$1.554	\$0.243	\$1.76	\$18.33	\$19.97	\$17.56	\$16.57	\$16.61	\$16.59	\$9.75
SEP	\$2.856	\$1.699	\$0.224	\$1.53	\$17.89	\$19.96	\$16.80	\$16.36	\$15.86	\$16.26	\$9.97
OCT	\$2.665	\$2.108	\$0.185	\$0.75	\$17.44	\$19.69	\$15.95	\$16.69	\$14.85	\$16.60	\$9.97
NOV	\$2.555	\$2.341	\$0.164	\$0.26	\$17.14	\$19.66	\$15.32	\$16.88	\$13.99	\$16.80	\$9.61
DEC	\$2.495	\$2.038	\$0.107	\$1.27	\$16.71	\$20.13	\$14.49	\$15.44	\$13.51	\$15.50	\$9.61
AVG	\$2.614	\$1.868	\$0.252	\$1.26	\$17.44	\$19.70	\$16.04	\$16.17	\$15.16	\$16.16	\$9.67

2018	COMPONENT PRICES PER POUND			BOSTON PPD/cwt.	BOSTON BLEND PRICE @3.5 bf	CLASS PRICES				Class III Futures	MPP Margin*
	BUTTER		OTHER			I	II	III	IV		
	FAT	PROTEIN	SOLIDS								
JAN	\$2.454	\$1.665	\$0.076	\$1.78	\$15.77	\$18.69	\$14.11	\$14.00	\$13.12	\$13.91	\$7.79
FEB	\$2.396	\$1.555	\$0.067	\$1.52	\$14.93	\$17.50	\$13.60	\$13.42	\$13.07	\$13.32	\$7.79
MAR	\$2.408	\$1.536	\$0.071	\$1.40	\$14.83	\$16.63	\$13.83	\$13.43	\$13.30	\$13.44	\$7.02
APR	\$2.431	\$1.580	\$0.077	\$1.32	\$15.00	\$16.69	\$14.06	\$13.67	\$13.54	\$13.68	\$7.02
MAY	\$2.470	\$1.671	\$0.082	\$1.28	\$15.40	\$16.85	\$14.33	\$14.12	\$13.82	\$14.06	\$7.23
JUN	\$2.483	\$1.779	\$0.092	\$1.16	\$15.71	\$17.35	\$14.54	\$14.54	\$14.00	\$14.48	\$7.23
JUL	\$2.505	\$1.905	\$0.096	\$0.95	\$15.96	\$17.69	\$14.75	\$15.01	\$14.18	\$15.02	\$7.97
AUG	\$2.521	\$2.011	\$0.097	\$0.99	\$16.40	\$18.15	\$14.90	\$15.38	\$14.39	\$15.44	\$7.97
SEP	\$2.530	\$2.097	\$0.098	\$1.05	\$16.76	\$18.59	\$15.10	\$15.69	\$14.56	\$15.63	\$8.75
OCT	\$2.529	\$2.150	\$0.102	\$1.10	\$16.98	\$18.92	\$15.24	\$15.87	\$14.69	\$15.75	\$8.75
NOV	\$2.524	\$2.142	\$0.103	\$1.21	\$17.06	\$19.12	\$15.37	\$15.83	\$14.82	\$15.68	\$9.01
DEC	\$2.487	\$2.130	\$0.107	\$1.25	\$16.96	\$19.09	\$15.38	\$15.68	\$14.83	\$15.59	\$9.01
AVG	\$2.478	\$1.852	\$0.089	\$1.25	\$15.98	\$17.94	\$14.60	\$14.72	\$14.03	\$14.67	\$7.96

* USDA estimated income from All-Milk price minus an estimated feed ration based on the formula used in the Margin Protection Program.